

THE ORGANIC MEAT COMPANY LIMITED
FINANCIAL HIGHLIGHTS
FROM JUNE 30, 2018 TO JUNE 30, 2022



Description	For the Year ended June 30 th					
	2017	2018	2019	2020	2021	2022
<i>(Amounts in PKR Million)</i>						
Statement of Comprehensive Income						
Sales	922	2,053	2,577	3,384	3,928	4,658
Cost of Goods Sold	(709)	(1,699)	(2,169)	(2,754)	(3,278)	(4,048)
Gross Profit	213	354	408	630	650	610
Operating Profit	109	248	218	373	416	199
EBITDA	146	268	459	487	556	685
Depreciation and Amortization	(55)	(54)	(123)	(114)	(126)	(142)
Financial Charges	(37)	(57)	(71)	(90)	(89)	(88)
Profit before Taxation	55	157	265	283	340	455
Taxation	(1)	(13)	(47)	(17)	(37)	(44)
Profit after Taxation	54	143	218	266	303	411
Statement of Financial Position						
Non-Current Assets	546	1,257	1,245	1,420	1,827	1,863
Current Assets	793	1,075	1,323	1,310	1,816	2,405
Total Assets	1,339	2,333	2,569	2,730	3,643	4,268
Paid-up Capital	1	100	718	718	1,118	1,230
Equity	386	1,264	1,621	1,887	2,744	3,155
Short-Term Borrowings	548	573	719	659	698	779
Non-Current Liabilities	90	58	15	-	30	85
Current Liabilities	651	861	932	843	870	1,027
Stock-in-trade	132	131	201	239	188	117
Trade debts	356	849	824	702	911	1,598
Trade and other payables	74	207	139	145	142	196
Cash Flow Statement						
Operating Activities	(17)	57	28	377	27	42
Investing Activities	(16)	(110)	(111)	(290)	(533)	(174)
Financing Activities	55	(21)	73	(39)	572	68
Net increase in Cash	22	(74)	(11)	49	67	(64)
Net Cash Balance	19	16	5	7	125	142
Capital Expenditure	(16)	(110)	(111)	(289)	(533)	(174)
Sales Growth (%)	(23)	123	26	31	16	19
EBITDA Growth (%)	(26)	83	71	6	14	23
Net Profit Growth (%)	(40)	165	52	22	14	36
Margins						
Gross Margin (%)	23	17	16	19	17	13
EBITDA Margin (%)	18	15	13	14	14	15
Net Margin (%)	6	7	8	8	8	9
Break-up Value per Share (Rs.)	5.37	8.75	22.57	26.28	24.50	25.65
Profitability and Earnings Ratios						
Profit after Tax	54	143	218	266	303	411
Earnings per Share (PKR) - as per audited accounts	0.48	1.28	1.95	2.38	2.71	3.34
Return on Equity (%)	9	10	13	14	11	13

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	<i>(Amounts in PKR Million)</i>					
Return on Asset (%)	4	6	8	10	8	10
Balance Sheet Ratios						
Fixed Asset Turnover (x)	1.69	1.63	2.07	2.38	2.15	2.50
Asset Turnover (x)	0.69	0.88	1.00	1.24	1.08	1.09
Capex to Total Assets (%)	1	5	4	11	15	4
Current Ratio (x)	1.22	1.25	1.42	1.55	2.09	2.34
Inventory Turnover (days)	73	28	28	29	24	14
Receivables Turnover (days)	208	136	139	82	75	98
Payables Turnover (days)	33	29	26	14	16	15
Leverage Ratios						
EBITDA/Interest (x)	4.40	5.23	4.80	5.41	6.25	7.78
(EBITDA - Capex)	147	188	217	198	23	511
(EBITDA - Capex)/Interest (x)	3.97	3.3	3.06	2.20	0.26	5.81
Number of Shares Outstanding	0.1	10	72	72	112	123