

THE ORGANIC MEAT COMPANY LIMITED
FINANCIAL HIGHLIGHTS
FROM JUNE 30, 2019 TO JUNE 30, 2024

FINANCIAL HIGHLIGHT

Description	For the Year ended June 30 th					
	2019	2020	2021	2022	2023	2024
	(Amounts in PKR Million) PKR Million)					
Statement of Comprehensive Income						
Sales	2,577	3,384	3,928	4,658	6,365	11,797
Cost of Goods Sold	(2,169)	(2,754)	(3,278)	(4,048)	(5,512)	(10,219)
Gross Profit	408	630	650	610	853	1,578
Operating Profit	218	373	416	199	313	792
EBITDA	459	487	556	685	1,079	1,031
Depreciation and Amortization	(123)	(114)	(126)	(142)	(133)	(157)
Financial Charges	(71)	(90)	(89)	(88)	(181)	(231)
Profit before Taxation	265	283	340	455	789	645
Taxation	(47)	(17)	(37)	(44)	(67)	(161)
Profit after Taxation	218	266	303	411	722	497
Statement of Financial Position						
Non-Current Assets	1,245	1,420	1,827	1,863	2,516	3,089
Current Assets	1,323	1,310	1,816	2,405	3,299	3,148
Total Assets	2,569	2,730	3,643	4,268	5,815	6,237
Paid-up Capital	718	718	1,118	1,230	1,350	1,485
Equity	1,621	1,887	2,744	3,155	4,540	4,944
Short-Term Borrowings	719	659	698	779	945	805
Non-Current Liabilities	15	-	30	85	71	163
Current Liabilities	932	843	870	1,027	1,205	1,131
Stock-in-trade	201	239	188	117	245	184
Trade debts	824	702	911	1,598	2,265	2,275
Trade and other payables	139	145	142	196	144	149
Cash Flow Statement						
Operating Activities	28	377	27	(18)	47	970
Investing Activities	(111)	(290)	(533)	(152)	(114)	(67)
Financing Activities	73	(39)	572	67	(156)	(27)
Net increase in Cash	(11)	49	67	(103)	(223)	269
Net Cash Balance	5	7	125	142	219	348
Capital Expenditure	(111)	(289)	(533)	(174)	(120)	(348)
Sales Growth (%)	26	31	16	19	37	85
EBITDA Growth (%)	71	6	14	23	58	(5)
Net Profit Growth (%)	52	22	14	36	138	(31)
Margins						
Gross Margin (%)	16	19	17	13	13	13
EBITDA Margin (%)	13	14	14	15	17	9
Net Margin (%)	8	8	8	9	11	4
Break-up Value per Share (Rs.)	22.57	26.28	24.50	25.65	33.63	21.03
Profitability and Earnings Ratios						
Profit after Tax	218	266	303	411	722	497
Earnings per Share (PKR) - as per audited accounts	1.95	2.38	2.71	3.34	5.35	3.35
Return on Equity (%)	13	14	11	13	16	10
Return on Asset (%)	8	10	8	10	12	8

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Balance Sheet Ratios						
Fixed Asset Turnover (x)	2.07	2.38	2.15	2.50	2.53	3.82
Asset Turnover (x)	1.00	1.24	1.08	1.09	1.09	1.89
Capex to Total Assets (%)	4	11	15	4	2	5.58
Current Ratio (x)	1.42	1.55	2.09	2.34	2.74	2.78
Inventory Turnover (days)	28	29	24	14	12	7.66
Receivables Turnover (days)	139	82	75	98	111	70.23
Payables Turnover (days)	26	14	16	15	11	5.24
Leverage Ratios						
EBITDA/Interest (x)	4.80	5.41	6.25	7.78	5.96	4.46
(EBITDA - Capex)	217	198	23	511	959	684
(EBITDA - Capex)/Interest (x)	3.06	2.20	0.26	5.81	5.30	2.95
Number of Shares Outstanding	72	72	112	123	135	148